

NHS West Hampshire Clinical Commissioning Group

Register of procurement decisions and contracts awarded 2015/16

Ref No	Contract/ Service title	Procurement description	Existing contract or new procurement (if existing include details)	Procurement type – CCG procurement, collaborative procurement with partners	CCG clinical lead	CCG contract manager / commissioning lead	Decision making process and name of decision making committee	Summary of conflicts of interest declared and how these were managed	Contract Award(s)	Contract value (£) (Total)	Contract value to CCG
1	<b>F8306 Adult Audiology (Hearing Aid Services)</b>	Service for people over 55 years with simple age related hearing loss, to enable them to access high quality, responsive and efficient services closer to home	Replace the existing Audiology any qualified provider (AQP) contracts which expire in September 2015	West Hampshire CCG	Dr Sean Watters, Clinical Lead, Planned Care	Cheryl Harding Trestrail, Senior Commissioning Manager (Planned Care)	<p>Clinical Cabinet - May 2014 (specification)</p> <p>Corporate Governance Committee - August 2014</p> <p>Procurement Group - October 2014</p> <p>Corporate Governance Committee - April 2015</p> <p><b>Board - 30 April 2015 (decision-making committee)</b></p>	<p>Yes – between a previous employee of West Hampshire CCG (Richard Curtis) who gained employment with Specsavers.</p> <p>Mitigating action: Pre-screening of the service specification at the bidder market warning event to all potential bidders resulting in two subsequent changes. There was also a requirement of Specsavers to identify the actions taken, by way of a signed conflict of interest statement, which reads:</p> <p><i>"There are no potential conflicts of interest to declare from Specsavers, although it is suggested by the CCG that the former employee is declared as a potential conflict of interest".</i></p>	<p>Hampshire Hospitals NHS Foundation Trust</p> <p>InHealth Limited</p> <p>Scrivens Ltd</p> <p>Specsavers Hearcare Group Limited</p>	<p>£553,000 per annum - for three years</p> <p>£1,659,000</p>	£1,659,000

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2	Minor Injuries Locally Commissioned Service	Development of a more detailed service specification with strengthened reporting requirements, to be commissioned from all current service providers from July 2015	<p>Move to a single contracting model and the introduction of a marginal tariff for onward referral to MIU or ED - reducing budget from £234,000 to £192,000.</p> <p>This amendment to contract is a precursor to a second phase of work later in the year, which will scope existing provision and explore new models of minor injuries services based on local need, to inform the future commissioned model across West Hampshire</p>	West Hampshire CCG	Dr Tim Cotton, Clinical Vice Chair	Rachael King, Associate Director, Primary and Community Care Services	<p>Clinical Cabinet - May 2015 (information and notification of process)</p> <p>Corporate Governance Committee - May 2015 (discussion and recommendation to Primary Care Commissioning Committee)</p> <p><b>Primary Care Commissioning Committee - 28 May 2015 (decision-making committee)</b></p>	<p>Clinicians were engaged and consulted with regard to the contracting changes via the <b>Clinical Cabinet</b>. No decisions or recommendations taken due to conflicts of interest for all GP members.</p> <p>Detailed review and recommendation at <b>Corporate Governance Committee</b>, which has a lay/executive management majority. Dr Sarah Schofield (CCG Chair) and Dr Simon Hunter (CCG Board member) declared conflict of interest and did not participate in the discussion of this item.</p> <p>Decision ratified at <b>Primary Care Commissioning Committee</b>, which has a lay/executive management majority. Dr Tim Cotton (CCG Chair) did not declare an interest beyond stating that he is a sessional GP.</p>	27 out of 51 Practices currently commissioned to provide the Locally Commissioned Service	The move to a cost and volume contract (with cap) results in a revised budget of £191,890 and full year effect recurrent saving of £42,980	£191,890

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3	<b>F4798 Child and Adolescent Mental Health Services</b>	The Specialist Child and Adolescent Mental Health Service (CAMHS) provides mental health treatments and interventions for children assessed as having moderate to severe mental health difficulties.	<p>New contract.</p> <p>CAMHS was provided by the Sussex Partnership NHS Foundation Trust. The contract started in April 2011 and was due to expire in March 2015, following a one year extension. The contract was extended a further year until March 2016.</p> <p>The five Hampshire Clinical Commissioning Groups agreed to develop a new service specification and invest additional funding and as a result the Invitation to Tender (ITT) was re-launched in March 2015 with an increased financial envelope of £10,285,000 per annum</p>	North East Hampshire and Farnham CCG hosted the tender process, on behalf of all the following CCGs, West Hampshire CCG, North Hampshire CCG, South Eastern Hampshire CCG and Fareham and Gosport CCG, (Hampshire 5)	<p>Dr Olive Fairbairn, Clinical Lead, Children and Maternity Services (North East Hampshire and Farnham CCG)</p> <p>Dr Lesley Ayling, Clinical Lead, Children and Maternity Services (West Hampshire CCG)</p>	Lao Cooper, Strategic Lead for Emotional Wellbeing and Mental Health (for five Hampshire CCGs)	<p>CAMHS Procurement Steering Group (various dates)</p> <p>Clinical Cabinet - approval of specification - July 2014</p> <p>Hampshire 5 Commissioning Group - January 2015 (approval of increased financial envelope)</p> <p>West Hampshire CCG Board - 30 July 2015 (decision-making committee) - with final decision delegated to CCG Board Chair and Chief Officer (to enable prompt decision following receipt of final ratification report in September 2015).</p>	<p>Contributors to the tender and specification document signed a conflict of interest declaration. Once expressions of interest were received at the PQQ stage, the Evaluation Panel signed a further declaration against the list of PQQ candidates. No conflicts of interest were declared.</p> <p>No conflicts of interest were declared as part of West Hampshire CCG governance processes and decision-making bodies.</p>	Sussex Partnership NHS Foundation Trust	£50,513,000 over five year period.	£19,578, 364 over five year period

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4	Home Oxygen Services and Equipment Supply Contract	To extend the existing contract by a further two years from March 2017 to March 2019.	<p>The Home Oxygen Service for 9 PCTs (now 19 CCGs) in the old South Central SHA footprint was procured in 2012 using a national framework that was put in place by the Department of Health via an EU compliant procurement process. The service is provided by Dolby Vivisol (the incumbent).</p> <p>To minimise risks to the CCGs, and to ensure continuity of service an analysis of the market and risk of challenge by new entrants has been undertaken to ensure the current contract can be extended and re-procured.</p> <p>The contract extension includes a price freeze and proposal which releases a cash releasing saving of £835,000 and cost avoidance saving of £427,000 over the two year extension.</p>	Collaborative contract assigned to 19 CCGs in the former South Central Strategic Health Authority area.	Sue Channon, Home Oxygen Contract Manager and Regional Lead (hosted by North Hampshire CCG)	Neil Hardy, Associate Director, Medicines Management	Procurement Group - 23 November 2015	No conflicts declared	Dolby Vivisol (incumbent)	£5.78m per annum across 19 CCGs	£1.04m per annum

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5	<b>F8852 Complex Continuing Healthcare Domiciliary Service for Adults and Children</b>	This Service is for new placements, except where current individuals receiving care from existing Complex Care providers wish to transfer to a new provider. Lot 1 for Adults and Lot 2 for Children.	<p>New contract.</p> <p>The current status of the Complex Continuing Healthcare Domiciliary Service for Adults and Children services is, high numbers of providers, offering a range of pricing with no set standard tariff rates. Current invoice process means that the exact hourly rate and numbers of hours spent with each case, is very difficult to determine, this creates uncertainty around the prices the CCG are paying and the levels of care.</p> <p>A strategy review suggested that moving to a sole provider or two providers would elevate the uncertainty and allow providers to recruit to service the expected levels, thus always having staff available at short notice to move between placements. This process seeks to align the complexities of care with tiered prices.</p>	West Hampshire Clinical Commissioning Group hosted the tender process for Adults and North East Hampshire and Farnham CCG hosted the tender process for Children, on behalf of all the following CCGs, North Hampshire CCG, South Eastern Hampshire CCG and Fareham and Gosport CCG, (Hampshire 5)	Andrea O'Connell - Director of Quality (Board Nurse) West Hampshire CCG	Nita Hughes, Interim General Manager, Continuing Health Care	Hampshire 5 Commissioning Group – 16 March 2016  <b>West Hampshire CCG Board - 31 March 2016 (decision-making committee)</b>	No conflicts were declared between any member of the decision-making teams/bodies and the organisations who tendered.	Both Lots were awarded to Staff Management (Trading as) Active Assistance	<p>£3,980,495 per annum comprising:</p> <p>£2,966,868 (adults)</p> <p>£1,013,627 (children)</p>	<p>£1,803,725 per annum comprising:</p> <p>£1,407,127 (adults)</p> <p>£396,598 (children)</p>

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6	F9327 Domiciliary Care and Supported Living Services for Adults with a Learning Disability	This Service is for new placements only, except where current individuals receiving care from existing Domiciliary and Supported Living providers wish to transfer to a new provider. This service has been commissioned against a revised service specification drawn up by clinical leads representing the 5 Hampshire CCGs	<p>New contract.</p> <p>The current status of the Learning Disability Domiciliary Care service, has high numbers of providers, offering a variable range of pricing. The current invoice process means that the exact hourly rate and numbers of hours spent with each case, is very difficult to determine, creating uncertainty around the prices the CCG are paying and levels of care. This process seeks to align the complexities of care with tiered prices.</p> <p>Thorough benchmarking has been conducted to determine the most cost effective prices, these prices also need to be attractive to the Domiciliary Care Market. Wide market testing has take place via benchmarking with existing service providers, market assessment of CCGs across the country and aligning with local authority.</p> <p>This tender process was initially started in November 2013, however further clarification around tariff development, meant that the project was on hold until 2015</p>	West Hampshire Clinical Commissioning Group hosted the tender process for Adults and North East Hampshire and Farnham CCG hosted the tender process for Children, on behalf of all the following CCGs, North Hampshire CCG, South Eastern Hampshire CCG and Fareham and Gosport CCG, (Hampshire 5)	Andrea O'Connell - Director of Quality (Board Nurse) West Hampshire CCG	Nita Hughes, Interim General Manager, Continuing Health Care	Hampshire 5 Commissioning Group – 16 March 2016  <b>West Hampshire CCG Board - 31 March 2016 (decision-making committee)</b>	<p>No conflicts were declared between any member of the decision-making teams/bodies and the organisations who tendered during the market testing and bid evaluation phases.</p> <p>At the decision-making phase, at the CCG Board meeting, Judy Gillow (lay member for Quality) referred the Board to her entry in the Register of Interests, which lists her as a Trustee of the Enham Trust (one of the bidders). It was noted that she had not been involved in any way in the procurement process to this stage, in her role either as a CCG Board member or as Trustee of the Enham Trust. Judy Gillow commenced her role as lay member in January 2016.</p>	The contract was awarded to the following Any Qualified Providers:	£9,615,760 over a four year period (based on hourly rates)	£3,176,300 (over four years)